

6 Things You Need to Know to Design Wireless Products

Chase Sebor



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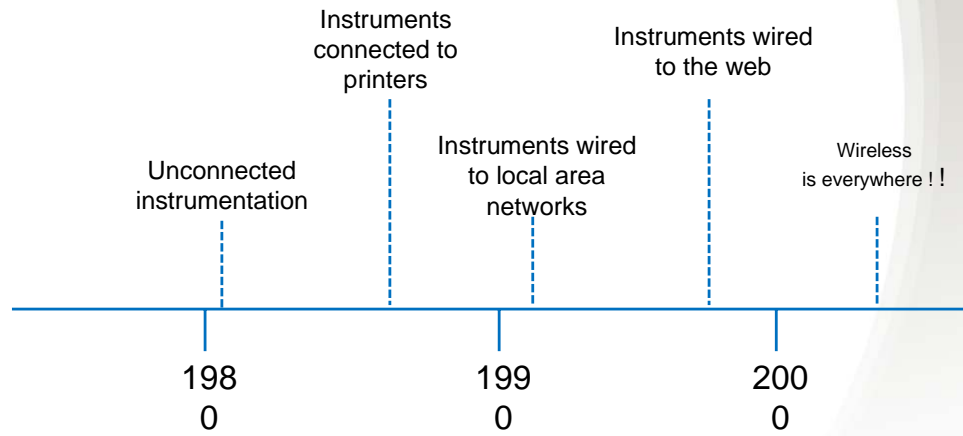
Introduction

Who is Venture Technologies Inc.?

- A Boston-based product development and engineering services company.
- We develop products that measure, control, analyze and communicate.

We license a wireless communications solution called RFOS

The RF Timeline for design of instrumentation



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Example of RF is everywhere

Venture is currently designing a product with three kinds of wireless inside



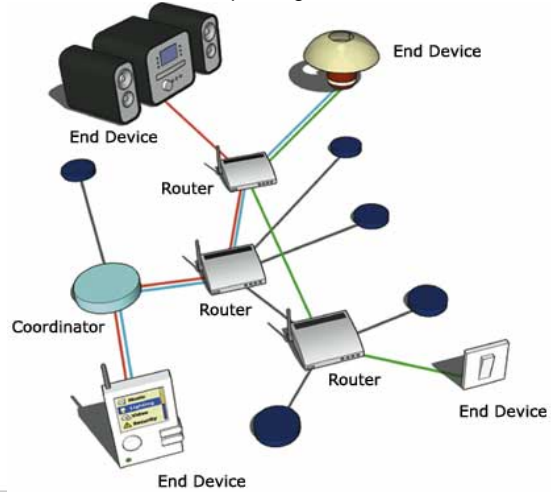
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GPS location - CellPhone communication – RFID reader

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What will wireless mean to your product?

- Will it be more reliable, less reliable, or just more-or-less reliable?
- It can accomplish more, but can it accomplish everything marketing envisions?
- It's a new paradigm, and you need to understand how your product needs to function to see how it fits into this paradigm.



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Questions to ask yourself or your customer

1. What data are you transmitting?
2. What is your network topology?
3. Is battery life an issue?
4. How important is setup / security?
5. What is your target cost & volume?
6. Do I need standard or custom?

What data are you transmitting?

- Amount of data
- Packaging
- Data direction
- Starting and stopping the transmission



What data are you transmitting?

Amount of Data

- Small
Sensor data input or device control output
- Medium
Still images or streaming audio
- Large
High quality streaming audio or video



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What data are you transmitting?

Packaging

- ▶ Packets



or

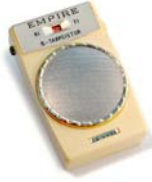
- ▶ Streaming



What data are you transmitting?

Direction

► One way



► Bidirectional



► Acknowledgement



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What data are you transmitting?

Starting and Stopping the transmission

► Who initiates?

To minimize battery life, let remote sensors wake up and initiate communication, as central units can often be line powered and always listening.

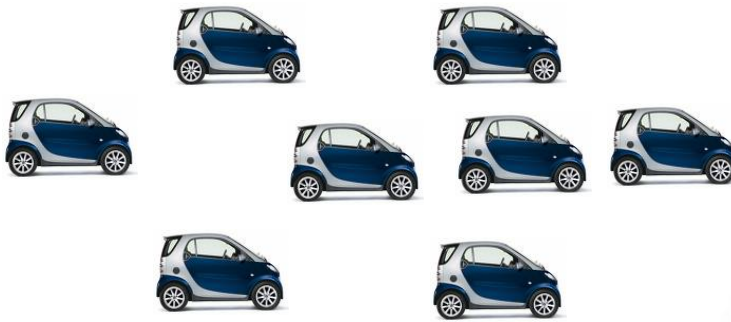
If reconfiguration, calibration, or alarm notice needs to be driven out to remotes, let the central unit initiate communication. Design remote units to respond or to receive only as often as they ever have to, to maximize battery life.

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What is your network topology?

- ▶ How many units in the wireless network?
- ▶ Do nodes in the network come and go?



What is your network topology?

How many units?

- ▶ 2 units (point to point)



- ▶ Multiple units

- Do the units need to talk to each other or just a central point?
- Is every unit close enough to communicate directly with the units it needs to?



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Is battery life an issue?



3. **Battery life**

Sleep

Picture: Single shopping cart

The wireless shopping cart advertising system needed five years of battery life. We use a micro that sleeps at a very low current drain, and only communicates several times a day.

Maintaining synchronization:

Picture: Dog training system

The dog trainer products changes frequencies in tandem, a technique called frequency hopping. We sync clocks, then sleep, and wake up at a precise time, with transmitter and receiver both on the same one of 50 frequencies. Change frequencies over twice a second, and yet wake up 10 or 20 minutes later landing on the same frequency. Makes for quick communication hookup and lower power usage.

NOTE: You can extend battery life by communicating more.

EXAMPLE: Communicating at least every 30 minutes or one hour (depends on how precise your clock is), will guarantee that when you next communicate you are still in the same dedicated frequency time slot, and do not have to find the right frequency to communicate on.

Scenario 1:

Wake up every day: "Find" for about 1 minute, then communicate for 10 msecs → 1010 msecs of activity

Scenario 2:

Wake up every hour: communicate for 5 msecs to stay in sync, communicate for 10 msecs once per day → 130 msecs of activity

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How important is setup / security?

Setup

- ▶ How will units know whom to communicate with?
- ▶ How important is it that only the desired units communicate?



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4. Setup / security

Call is commissioning, pairing, marrying....

How will units know who to communicate with?

How important is it that only the desired units communicate?

Installation

- Factory ID – MAC address
- In-field address setting – DIP switches or serial data communication
- Pairing – like Bluetooth headsets
- Replacement / additions

Data security

- Frequency hopping (limited security)

Changing channels more than twice a second makes sniffing data difficult.

- Encryption – (EX: Rijndael, TwoFish)

Added complexity of initial design, key management, and of future expansion

Minimal processing delay.

How important is setup / security?

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What is your target cost & volume?

For volumes in the dozens to hundreds...

- ▶ An RF module may be the best choice.



- ▶ Consider custom in these low volumes only if:
 - Minimum size is required.
 - Maximum battery life is required.
 - Maximum range is required.

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5. These are the key issues that dictate whether to adopt a standard or whether to consider a custom solution

For volumes in the dozens or hundreds, adding a module usually makes sense

Consider custom in these low volumes only if:

- Smallest size is absolutely required (EX: surgical tool, military device, etc.)
PICTURE: Surgical handtool
- Longest battery life is required
- Longest range is required

For larger volumes, in the multiple hundreds or several thousand, adopting a standard can be an effective strategy:

- Optimal wireless performance is not key to the product (EX: Product does not require the longest range or the longest life batteries for market differentiation)
- Communication with other manufacturers products is desired (WiFi, soon ZigBee)
PICTURE: Many doors in a hotel (security system) or many overhead lights (ZigBee is making inroads here)

For volumes over several thousand, consider a custom solution for:

- Lowest product cost
PICTURE: Shopping cart handle
- Maximization of all performance characteristics (battery life, range, setup, size, etc.)
- Optimizing product performance (EX: quickest to connect, easiest to hold, etc.)

What is your target cost & volume?

For volumes in the hundreds to thousands...

- ▶ Adopting a standard protocol may be best.
 - If optimal wireless performance is not key to product differentiation.
 - If interoperability with other devices is required.
- ▶ Hardware choice is VERY business dependent



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What is your target cost & volume?

For volumes in the multiple thousands...

- ▶ Consider a custom solution for:
 - Lowest product cost.
 - Maximization of performance.
 - Functionality not available in a standard protocol



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Standard or custom?

There are many standards available.
Some of the most common are:

- ▶ Cellular
- ▶ WiFi
- ▶ Bluetooth
- ▶ Zigbee



1. WiFi : Generic picture

- Thruput: 10's or 100's of megabits per second
- Range: @100 feet
- Content: Web-surfing or streaming video
- Cost: Module cost in quantity 1000's typically about \$20-25
- Limited low-power options
- Usually added to a product as a separate module
- Product falls under control of IT department

2. BlueTooth: Generic picture

- Thruput: 1 megabit per second
- Range: @32 feet
- Content: Cable replacement technology, for mice and headsets
- Cost: Module cost in quantity 1000's typically about \$10
- Limited low-power options
- Very good at forming networks ad hoc; good connectivity

3. ZigBee:

Picture: Zigbee wireless network

- Thruput: 10's to 100's of kilobits per second
- Range: @30-150 feet
- Content: Input/output control or streaming audio
- Cost: Module cost in quantity 1000's typical \$15-20
- Limited low-power options – always wants to be "on"
- Offers promise of interconnectability but so far that is limited
- Due to code size of @128K, often require it owns microprocessor, and thus often added as a module

Standard Protocols



at&t

Cellular

- ▶ Thruput: Thousands of bits per second
- ▶ Range: Worldwide, but you have to make a cell connection
- ▶ Content: Control info to low-quality audio
- ▶ Cost: Module cost in quantity 1000's typically about \$20-25.
- ▶ Power: No low-power options.
- ▶ Usually added to a product as a separate module.
- ▶ If you cannot get a cell connection, you cannot communicate

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Standard Protocols



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- ▶ Content: Cable replacement technology, for mice and headsets.
- ▶ Cost: Module cost in quantity 1000's typically about \$10.
- ▶ Power: Much lower than WiFi, but limited low-power options.
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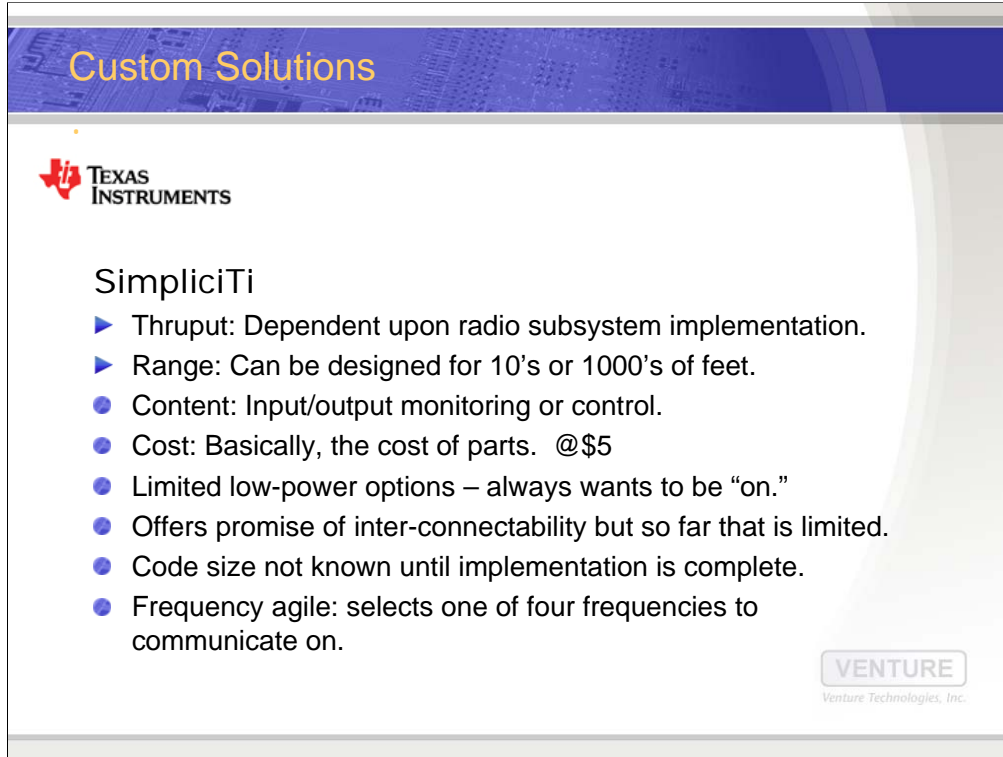
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Custom Solutions

TEXAS INSTRUMENTS

SimpliciTi

- ▶ Thruput: Dependent upon radio subsystem implementation.
- ▶ Range: Can be designed for 10's or 1000's of feet.
- Content: Input/output monitoring or control.
- Cost: Basically, the cost of parts. @\$5
- Limited low-power options – always wants to be “on.”
- Offers promise of inter-connectability but so far that is limited.
- Code size not known until implementation is complete.
- Frequency agile: selects one of four frequencies to communicate on.

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6. ***Standard or custom - Custom networks***

1. Simpliciti (from Texas Instruments):

2. RFOS (from Venture Technologies):

Picture: Hospital handwashing station where we monitor number of hand washes performed

- Thruput: Selectable from many existing models, up to 100's of kilobits per second
- Range: Select up to several miles (hardware design supplied)
- Content: Input/output monitoring control up to streaming audio
- Cost: Increase in BOM(Bill of Materials) to existing product of \$5 plus small license fee per unit
- Very good low power options – battery operated can last years
- No interconnect-ability with other company's products
- Code size minimal – From 8K to 16K, depending on options required
- Frequency hopping: Changes communications channels(uses 50) in unison every .4 seconds

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RFOS (From Venture Technologies)

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- Frequency hopping – Changes channels in unison every .4 seconds
This greatly increases power levels allowed by FCC
- Comes in 433 Mhz / 902-928Mhz / 868 Mhz / 2.4Ghz

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RFOS: A world of frequency choices

International communications regulations are a significant factor in the choice of communications frequency for a custom solution

433 MHz:

- Approved for worldwide use.
- Relatively low frequency drives thru material well.
- U.S. approved power is much lower than European approved power level.
- Trick: Minimizing communications packet size and total amount of communication allows use of higher power and therefore greater range

RFOS: A world of frequency choices

902-928Mhz / 868 Mhz:

- 902-928 MHz approved in U.S. and 868 MHz in Europe.
- Uses almost the same parts, with some software differences.
- Relatively low frequency drives thru material well. 868 MHz offers less bands and lower power than 902-928 Mhz.

2.4 GHz:

- Approved for international use.
- Relatively high frequency gets interfered with easily.
- Very cluttered band, shared with WiFi and microwave ovens.
- Fits well with mesh architecture having many units close together

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